

# ILP Result Review - 4QFY24



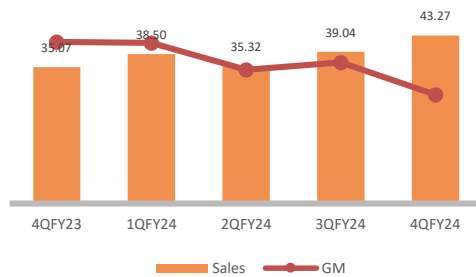
Thursday, September 26, 2024

Rupees' millions	4QFY24	4QFY23	YoY	FY24	FY23	YoY
Net Sales	43,273	35,073	23.4% ▲	156,129	119,200	31.0% ▲
Cost of Sales	-33,569	-23,393	43.5% ▲	-112,585	-79,328	41.9% ▲
<b>Gross Profit</b>	<b>9,704</b>	<b>11,680</b>	<b>16.9% ▼</b>	<b>43,544</b>	<b>39,872</b>	<b>9.2% ▲</b>
SG&A Expenses	-7,612	-2,771	174.7% ▲	-14,211	-10,198	39.3% ▲
Other Expenses	-342	-951	64.1% ▼	-2,041	-2,721	25.0% ▼
Other Income	211	50	321.8% ▲	640	158	304.7% ▲
<b>Operating Profit</b>	<b>5,800</b>	<b>8,008</b>	<b>27.6% ▼</b>	<b>27,933</b>	<b>27,111</b>	<b>3.0% ▲</b>
Finance Cost	-2,715	-1,557	74.3% ▲	-10,125	-5,528	83.2% ▲
Profit Before Taxation	3,085	6,451	52.2% ▼	17,807	21,584	17.5% ▼
Taxation	-469	-448	4.8% ▲	-2,036	-1,412	44.2% ▲
<b>Profit After Taxation</b>	<b>2,616</b>	<b>6,003</b>	<b>56.4% ▼</b>	<b>15,771</b>	<b>20,172</b>	<b>21.8% ▼</b>
<b>Earnings Per Share</b>	<b>1.87</b>	<b>4.28</b>	<b>56.4% ▼</b>	<b>11.25</b>	<b>14.39</b>	<b>21.8% ▼</b>
<b>Dividend</b>	<b>2.50</b>	<b>2.00</b>		<b>4.50</b>	<b>5.00</b>	
<b>Bonus</b>	<b>0%</b>	<b>0%</b>		<b>0%</b>	<b>0.00</b>	

Closing Period: Oct 17, 2024 to Oct 24, 2024

Gross Margin	22.4%	33.3%	10.9% ▼	27.9%	33.4%	5.6% ▼
SG&A Expenses to Sales	-17.6%	-7.9%	122.6% ▼	-9.1%	-8.6%	0.5% ▲
Other Expenses to Sales	-0.8%	-2.7%	1.9% ▼	-1.3%	-2.3%	1.0% ▼
Other Income to Sales	0.5%	0.1%	0.3% ▲	0.4%	0.1%	0.3% ▲
Effective Taxation	-15.2%	-6.9%	8.3% ▲	-11.4%	-6.5%	4.9% ▲
Net Margin	6.0%	17.1%	11.1% ▼	10.1%	16.9%	6.8% ▼

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

